

PeakOptical A/S is a Danish manufacturer of high performance fiber optic networking infrastructure. PeakOptical products are well known for their flexibility, compatibility and high quality. PeakOptical has an established network of distributors and partners with expertise in sales and distribution of networking solutions. PeakOptical's customers range from SMBs with a single location, to large corporations with offices globally; typically within the financial sector, telecommunications, broadcasting, education, aviation, public administration and manufacturing.

Read more about the company at www.peakoptical.com

Export Sales Trainee (student job)

With the continuously growing data volume and the increasing demands on transmission speed, the market for PeakOptical's products is constantly growing. As part of our growth strategy and to ensure the continued positive development, we are hiring five new Export Sales Trainees, who are motivated to contribute to the company's foundation for continued international growth and development.

Developing new portfolios

You will be responsible for searching potential distributors, resellers, and large account end-users within a defined geographical area matching your lingual and cultural background.

Your tasks, which you handle by phone and e-mail includes:

- Market analysis and assessments
- Customer search, selection, and account maturation
- Canvas and continuous follow-up
- Documentation

You will be a part of an existing, experienced sales team, and will get close to the ideas and decisions of a company culture that is characterized by continuous sparring on business opportunities, marketing activities, process optimization etc.

Why are you choosing this job?

You are motivated to work in a modern company, with focus on personal well-being and development and characterized by short chains of command and a very high level of information. In addition to export sales and marketing, you are driven by:

- Pioneering spirit
- Fast pace with flexible work hours
- Gaining detailed product knowledge
- Good career opportunities in an international environment

Qualifications and skills

- Student or graduate in (one of):
 - Marketing Management
 - International Sales and Marketing
 - Export and Technology Management
- Skilled communicator in writing and verbally
- Master English at negotiation level
- Master at least one additional language at negotiation level
- High stamina and work flow
- Stable, punctual and fulfilling personality
- Experience with SuperOffice a benefit

You are offered

An 8-10 hour per week position at our open space office in Vodskov, Denmark.
Working hours planned quarterly ahead in cooperation with colleagues.

Your application

Please send your application with relevant documentation to jobs@peakoptical.com

If you have any questions to this position, please contact Nikolaj Johansen, +45 6021 5010.